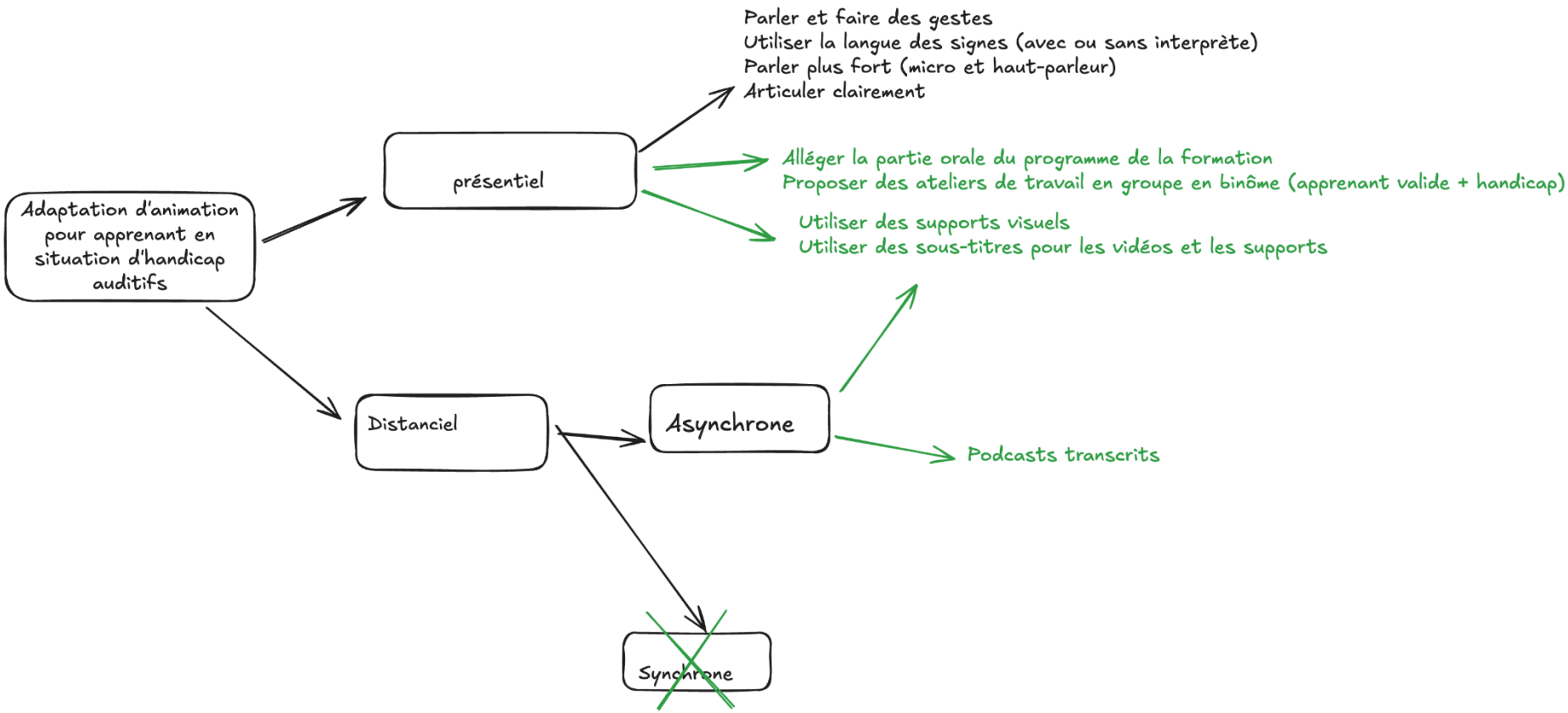https://excalidraw.com/#json=rSzGVudQCZQlNJJtU8I9e,za_izvTFUuB2OeSnLhuE5Q